

## Message Text

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ACTION EA-10

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R 170255Z APR 75

FM AMEMBASSY MANILA

TO SECSTATE WASHDC 2325

UNCLAS MANILA 4838

E.O. 11652: NA

TAGS: BEXP, RP

SUBJ: MEETINGS WITH AMERICAN BUSINESSMEN

REF: STATE 078242

1. EMBASSY MEETS WITH U.S. BUSINESSMEN IN SEVERAL FORUMS. ONE IS A PERIODIC MEETING, ALBEIT NOT ON A FIXED SCHEDULE, TO WHICH REPRESENTATIVES OF ENTIRE U.S. BUSINESS COMMUNITY ARE INVITED, INCLUDING U.S. BUSINESSMEN AS WELL AS NON-U.S. MANAGERS AND OFFICERS OF U.S. SUBSIDIARIES, JOINT VENTURES, ETC. AMBASSADOR GREETES INVITEES, USUALLY NUMBERING MORE THAN 100, AND BRIEFS THEM IN OFF-THE-RECORD MANNER ON POLITICAL AND ECONOMIC DEVELOPMENTS. AS A RULE, OTHER SENIOR OFFICERS OF THE MISSION ARE ON HAND TO ANSWER QUESTIONS IN THEIR FIELDS. THIS WAS MEETING ON FEBRUARY 19 REFERRED TO IN MANILA 3937. A MAIN TOPIC WAS THE STATUS OF DISCUSSIONS ON LAND. QUESTION AND ANSWER PERIOD WAS CONFINED TO LAND AND TO AN UPDATING OF INFORMATION ON TREATY TRADER VISAS.

2. AS PART OF OUR REGULAR PROGRAM OF CONTACTS WITH U.S. BUSINESS, ECON/COMMERCIAL COUNSELOR OR COMATT PARTICIPATES IN REGULAR MONTHLY BOARD MEETING OF AMCHAM. GENERALLY CONCERNED WITH NORMAL BUSINESS OF AMCHAM, THIS BOARD MEETING FURNISHES OPPORTUNITY FOR EMBASSY REPRESENTATIVE TO PRESENT AND EXCHANGE VIEWS ON NUMBER OF SUBJECTS. AT NEXT REGULAR BOARD MEETING ON APRIL 22 COMATT PLANS TO REPORT ON PROCESS CONTROLS USA EXHIBITION AND INFORM THE BOARD OF FURTHER MEETINGS

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SCHEDULED BY ECON/COMMERCIAL COUNSELOR WITH SECRETARY

PATERNO ON LAND TRANSFER PROBLEMS.

3. OF GREAT SUBSTANTIVE AND PSYCHOLOGICAL IMPORT HAVE BEEN INFORMAL BUT FREQUENT MEETINGS BY ECON/COMMERCIAL COUNSELOR AND OTHER KEY EMBOFFS WITH AMCHAM AD HOC COMMITTEE, WHICH WAS ESTABLISHED EXPRESSLY TO DEAL WITH LAUREL-LANGLEY TRANSITION, AND BY AMBASSADOR WITH AMCHAM BOARD (INCLUDING CHAIRMAN OF AD HOC COMMITTEE). THESE MEETINGS HAVE FURNISHED OCCASIONS FOR SUBSTANTIVE DISCUSSIONS AND FOR FORMULATING COMMON ACTION PLANS. THEY ALSO HAVE CONTRIBUTED MUCH TO EMBASSY REPRESENTATION OR SUPPORT ON BEHALF OF AMCHAM EFFORTS TO REACH SATISFACTORY SOLUTIONS TO THEIR LAUREL-LANGLEY TRANSITIONAL PROBLEMS.

4. IN ADDITION TO ABOVE MEETINGS, EMBOFFS MEET WITH INDIVIDUAL U.S. BUSINESSMEN ON SPECIFIC PROBLEMS RELATING NOT ONLY TO LAUREL-LANGLEY TRANSITION BUT ALSO TO MATTERS UNIQUE TO INDIVIDUAL COMPANY. EMBASSY REPORTING ON SUCH DISCUSSIONS HAS FOCUSSED ON PROBLEMS PER SE RATHER THAN ON FACT THAT THEY WERE RESULT OF MEETING WITH AMCHAM OR INDIVIDUAL BUSINESSMEN. EMBASSY, IN SHORT, MAINTAINS CLOSE AND CONSTANT CONTACT WITH U.S. BUSINESS COMMUNITY AND SPECIFICALLY WITH AMCHAM, AND WILL FURNISH FUTURE SUMMARIES OF MAJOR SESSIONS SUCH AS CITED REFTEL.  
SULLIVAN

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